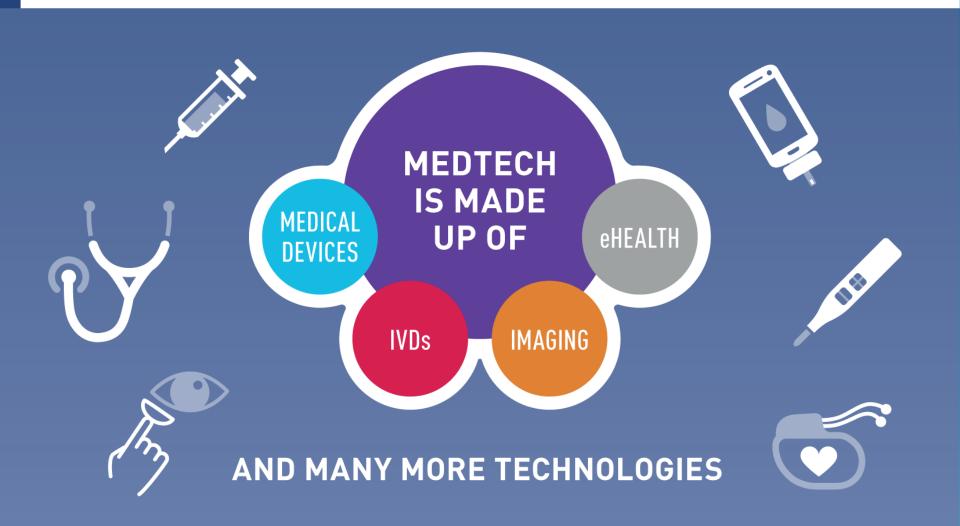
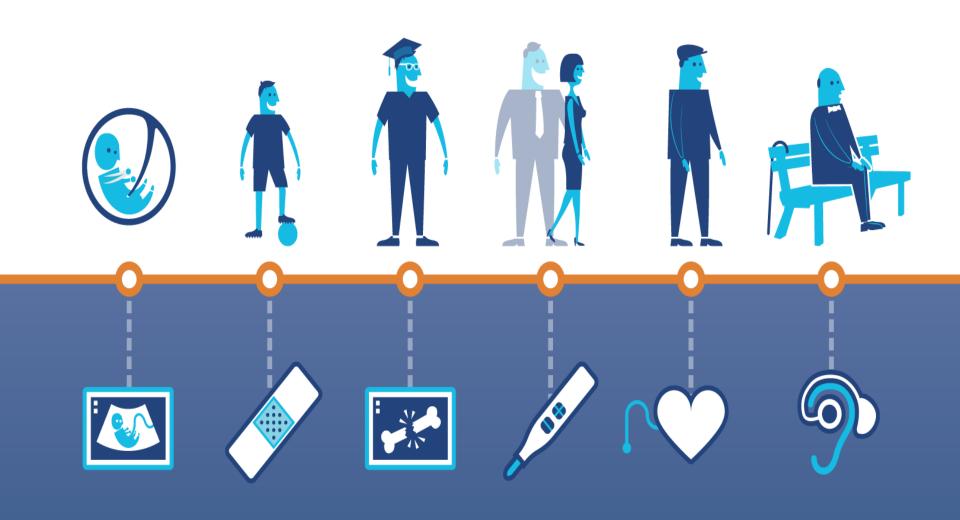
MEDICAL TECHNOLOGIES SAVE LIVES, IMPROVE HEALTH AND CONTRIBUTE TO SUSTAINABLE HEALTHCARE.



MEDTECH DEVELOPS PRODUCTS AND COMBINES ELEMENTS FROM VARIOUS OTHER INDUSTRIES



WE'RE WITH YOU THROUGHOUT YOUR LIFE



MEDTECH SAVES LIVES, TRANSFORMS AND IMPROVES PEOPLE'S HEALTH AND WELL-BEING.













MEDTECH HELPS IN KEEPING OUR HEALTHCARE AFFORDABLE IN THE FUTURE.

LOOKING AFTER OUR HEALTHCARE SYSTEMS





SYSTEM & INSTITUTIONS



CATARACT SURGERIES IN EUROPE

SURGERY OUTSIDE HOSPITAL TODAY SAVES €450 MILLION/YEAR

ALL SURGERY OUTSIDE HOSPITAL



€620m/YEAR
POTENTIAL SAVINGS
IN EUROPE

LOOKING AFTER OUR HEALTHCARE SYSTEMS





SYSTEM & INSTITUTIONS



CONTINUOUS REMOTE MONITORING OF HEART FAILURE



EU COST FOR TREATMENT **TODAY** IS **€12 - 25 BILLION/YEAR**

-40%
HOSPITALISATIONS



€250m/YEAR
POTENTIAL SAVINGS
IN EUROPE

LASER DOPPLER IMAGING FOR BURN WOUNDS



EU COST FOR TREATMENT OF BURN PATIENTS TODAY IS €4,3 - 8,3 BN/YEAR

BURN WOUND ASSESSMENT:

- FASTER (12 → 9 DAYS)
- MORE ACCURATE (65% → 95%)

€70m - €130m/YEAR POTENTIAL SAVINGS IN EUROPE

LOOKING AFTER OUR HEALTHCARE SYSTEMS





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POINT-OF-CARE TESTING FOR HBA1C LEVELS IN PEOPLE WITH DIABETES



- IMPROVED PATIENT OUTCOMES AND SATISFACTION
- FACILITATES TREATMENT BY YOUR GP RATHER THAN IN-HOSPITAL

€25 SAVED PER PATIENT/YEAR x 3 MILLION PATIENTS IN UK



ULTRASOUND BONE HEALING FOR DIFFICULT TO TREAT FRACTURES



EU COST FOR TREATMENT TODAY IS 1,8 BN/YEAR

REDUCING SURGERY AND HOSPITAL CARE



€130 MILLION/YEAR POTENTIAL SAVINGS IN EUROPE

LOOKING AFTER OUR HEALTHCARE SYSTEMS





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HEALTHCARE PROFESSIONALS (HCPS)

MEDTECH'S PART OF THE HEALTHCARE BUDGET

IN VITRO

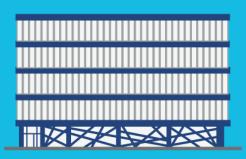
MEDTECH TOTAL

0,8%

7,5%

BETTER HEALTHCARE AT A LOWER COST

DID YOU KNOW THIS ABOUT THE MEDTECH INDUSTRY?



ST:

- >575,000 employees in Europe
- 25,000 medtech companies
- 95% SMEs
- 18-24 months to develop improved product
- 3 months to develop diagnostic for epidemic outbreak
- Roughly €100 billion market size